

Message Text

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ORIGIN EB-07

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TO AMEMBASSY TOKYO

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E.O. 11652: N/A

TAGS: ETEL, JA

SUBJECT: U.S. COMPANIES ATTEMPTS TO MARKET TIME-SHARING
SERVICES IN JAPAN.

REF: A) TOKYO 10986; B) STATE 166645

1. RELEVANT RECOMMENDATIONS ARE A RESPONSIBILITY OF
INTERNATIONAL TELEGRAPH AND TELEPHONE CONSULTATIVE

COMMITTEE (CCITT) STUDY GROUP III. CCITT DOCUMENT COM III,
NO. 62 CONTAINS RECOMMENDATIONS THAT IT IS ASSUMED WILL BE
APPROVED AT PLENARY ASSEMBLY IN SEPTEMBER 1976.

2. JAPANESE MPT POSITION OF RESTRICTING MESSAGE SWITCHING
OPERATIONS TO NIPPON TELEGRAPH AND TELEPHONE (NTT) AND
KOKUSAI DENWA DENSHIN (KDD) RE TIME SHARING SERVICES IS
CONSISTENT WITH CCITT DRAFT RECOMMENDATION D.1 PARA 5.7
WHICH READS: "IN CERTAIN CIRCUMSTANCES ADMINISTRATIONS
MAY, AFTER CONSULTATION WITH THE CUSTOMER, REQUIRE THAT
SOME OF THE EQUIPMENT (E.G.: SWITCHING, CONCENTRATION OR
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MULTIPLEXING) TO BE USED AS PART OF THE INTERNATIONAL

PRIVATE LEASED CIRCUIT NETWORK CONCERNED:

- A) BE LOCATED ON THE PREMISES OF THE ADMINISTRATION,
- B) AND/OR BE PROVIDED BY IT."

3. HOWEVER, ONSTAD OF CONTROL DATA CORPORATION ARGUES THAT CDC DOES NOT PROPOSE TO OFFER A MESSAGE SWITCHING SERVICE IN JAPAN. ONSTAD SAYS CDC UNIT TO BE USED IN JAPAN IS A "CONCENTRATOR" AND NOT A "SWITCHING SYSTEM." THIS CONCENTRATOR IS DESIGNED TO TAKE A NUMBER OF CALLS FROM VARIOUS PLACES IN JAPAN AND CONCENTRATE THEM INTO ONE VOICE GRADE CHANNEL BACK TO CLEVELAND. THIS SYSTEM, ONSTAD SAYS, IS A ONE WAY SYSTEM, AND CALLS MUST ORIGINATE FROM USER. THEREFORE, HE SAYS THERE IS NO

REASON TO SWITCH IN JAPAN. CDC LEASES CONCENTRATOR FROM IBM. ONSTAD SAYS IF MPT WOULD LIKE CONCENTRATOR LOCATED ON ITS PREMISES THEN CDC WOULD AGREE. SUCH ARRANGEMENTS WOULD REQUIRE, HOWEVER, THAT MPT LEASE CONCENTRATOR FROM IBM. DEPARTMENT CAUTIONS THERE IS PROBLEM OF SEMANTICS HERE, I.E., THE DISTINCTIONS BETWEEN SWITCHER AND CONCENTRATOR ARE NARROW AND COULD BE SUBJECT TO INTERPRETATION. (ALSO NOTE D.1 PARA 5.7 REFERS TO "CONCENTRATTON.")

4. RE PARA 3 REFTEL B, ONSTAD SAYS CCITT DRAFT

RECOMMENDATION D.1 PARA 7.3 APPLIES, AND THAT CDC PROPOSED OPERATION IS IN TOTAL CONFORMITY WITH THAT PARA WHICH STATES: "IF A PRIVATE LEASED CIRCUIT TERMINATES AT ONE END IN A DATA PROCESSING CENTRE, THE OTHER END MAY BE ALLOWED ACCESS TO THE PUBLIC NETWORKS OR TO OTHER PRIVATE LEASED CIRCUITS, PROVIDED THAT:

- A) LEASED CIRCUITS CONNECTING USERS WITH A DATA PROCESSING CENTRE MAY NOT BE USED FOR THE EXCHANGE OF INFORMATION BETWEEN USER TERMINALS EITHER DIRECTLY OR ON A "STORE AND FORWARD" BASIS;
- B) THE TRANSMISSION OF MESSAGES BETWEEN USERS HAVING

ACCESS TO A DATA PROCESSING CENTRE SHALL NOT BE PERMITTED THROUGH THAT DATA PROCESSING CENTRE;

- C) THE LIST OF USERS THUS CONNECTED OR HAVING ACCESS LIMITED OFFICIAL USE

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THROUGH THE PUBLIC NETWORKS MUST, UPON DEMAND, BE COMMUNICATED FOR AGREEMENT TO THE ADMINISTRATIONS OF THE COUNTRIES OF RESIDENCE OF THESE USERS. SUCH INFORMATION SHALL BE HELD IN STRICT CONFIDENCE, TAKING INTO ACCOUNT NATIONAL LAW OR ESTABLISHED PRACTICES INCLUDING THOSE WITH RESPECT TO RIGHT OF PRIVACY;

- D) THE CUSTOMER SHALL NOT BE PERMITTED TO OPERATE IN THE MANNER OF AN ADMINISTRATION BY PROVIDING TELECOMMUNICATION

SERVICES TO OTHERS."

4. FYI. MR. KOJEMA OF KDD WHO IS CURRENTLY VICE CHAIR-

MAN OF STUDY GROUP III, IS A VERY KNOWLEDGABLE INDIVIDUAL
ON THIS MATTER. KISSINGER

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